



COMMISSION 49

OMB APPROVAL OMB Number: 3235-0123 Expires: September 30, 1998 Estimated average burden hours per response . . . 12.00

SEC FILE NUMBER

### **8**.37**9**75

## **FACING PAGE**

ANNUAL AUDITED REPORT

**FORM X:17A:5** 

PART III

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BE	GINNING $\frac{1/1/01}{}$	_ AND ENDING _	
	MM/DD/YY		MM/DD/YY
	A. REGISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER:	Diversified Investment G	roup. Inc.	
,	Diversified investment o	1000, 100	OFFICIAL USE ONLY
			FIRM ID. NO.
ADDRESS OF PRINCIPAL PLAC	CE OF BUSINESS: (Do not use P.O. B	lox No.)	
4340 East West Hi	ghway, Suite 206		
	(No. and Street)		
Bethesda	MD	2081	. 4
(City)	(State)		(Zip Code)
NAME AND TELEPHONE NUM	BER OF PERSON TO CONTACT IN	REGARD TO THE	S REPORT
NAME AND TELEPHONE NUM Barry L. Haase		301	S REPORT  -718-7991  (Area Code — Telephone No.)
	BER OF PERSON TO CONTACT IN  B. ACCOUNTANT IDENTIFI	301	-718-7991
Barry L. Haase		301	-718-7991
Barry L. Haase	B. ACCOUNTANT IDENTIFI  UNTANT whose opinion is contained in	301	-718-7991
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNT	B. ACCOUNTANT IDENTIFI  UNTANT whose opinion is contained in	CATION  this Report*	-718-7991 (Area Code — Telephone No.)
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNTY  Mehler & Gruen, F	B. ACCOUNTANT IDENTIFICATION IN TANT whose opinion is contained in PC	301 (CATION  this Report*	-718-7991
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNTY  Mehler & Gruen, F	B. ACCOUNTANT IDENTIFI  UNTANT whose opinion is contained in PC  (Name — if individual, state last, first, midd)	301 (CATION  this Report*	-718-7991 (Area Code — Telephone No.)  )36  Zip Code)
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNTY  Mehler & Gruen, F	B. ACCOUNTANT IDENTIFICATION B. ACCOUNTANT IDENTIFICATION IN THE SECONDARY WAS AVE., NW #803, Washington	CATION  this Report*  the name)  on , DC 200	. – 718 – 7991 (Area Code – Telephone No.)  ) 36  Zip Code)
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNTY  Mehler & Gruen, F  1140 Connecticut  (Address)  CHECK ONE:	B. ACCOUNTANT IDENTIFICATION B. ACCOUNTANT B. ACCOUNT B. ACCOUNTANT B. ACCOUNTANT B. ACCOUNTANT B. ACCOUNTANT B. ACCO	CATION  this Report*  the name)  on , DC 200	(Area Code — Telephone No.)  Zip Code)  PROCESSE
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNTY  Mehler & Gruen, F  1140 Connecticut  (Address)  CHECK ONE:  Certified Public Accounty  Public Accountant	B. ACCOUNTANT IDENTIFICATION B. ACCOUNTANT IDENTIFICATION IN THE COUNTANT IDENTIFICATION IN THE COUNTANT WHOSE OPINION IS CONTAINED IN THE COUNTAIN IN THE COU	CATION  this Report*  the name) on , DC 200 (State)	(Area Code — Telephone No.)  PROCESSE  APR 9 4 2002
Barry L. Haase  INDEPENDENT PUBLIC ACCOUNTY  Mehler & Gruen, F  1140 Connecticut  (Address)  CHECK ONE:  Certified Public Accounty  Public Accountant	B. ACCOUNTANT IDENTIFICATION B. ACCOUNTANT B. ACCOUNT B. ACCOUNTANT B. ACCOUNTANT B. ACCOUNTANT B. ACCOUNTANT B. ACCO	CATION  this Report*  the name) on , DC 200 (State)	(Area Code — Telephone No.)  PROCESSE

<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

#### OATH OR AFFIRMATION

I. Barry L. Haase	, swear (or affirm) that, to the
best of my knowledge and belief the accompanying financial statement and supp Diversified Investments Group, Inc.	orting schedules pertaining to the firm of , as of
December 31, XX 2001, are true and correct. I further sw	ear (or affirm) that neither the company
nor any partner, proprietor, principal officer or director has any proprietary interes	st in any account classified soley as that of
a customer, except as follows:	•
	·
	1
	1 don
	Signature
r de la companya de	
	Title
	I III.E
LAURENCE D. PA	RKER
Notary Public Notary Public Expires OCT 08 20	
Notary Public Public Expires OCT 08 20 State of Florida Bonded Through	
ADVANTAGE NOTAR	**************************************
This report** contains (check all applicable boxes):	Section 1997
(a) Facing page.	
(b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financial Condition.	
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proposition	rietor's Capital.
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.	•
(g) Computation of Net Capital	
(h) Computation for Determination of Reserve Requirements Pursuant to Ri	ule 15c3-3.
(i) Information Relating to the Possession or control Requirements Under R	Rule 15c3-3.
(j) A Reconciliation, including appropriate explanation, of the Computation	of Net Capital Under Rule 15c3-1 and the
Computation for Determination of the Reserve Requirements Under Exh	ibit A of Rule 15c3-3.
(k) A Reconciliation between the audited and unaudited Statements of Financia	al Condition with respect to methods of con-
solidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental Report.	

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

DIVERSIFIED INVESTMENTS GROUP, INC.

FINANCIAL REPORT

FOR THE YEAR ENDED

DECEMBER 31, 2001

#### DIVERSIFIED INVESTMENTS GROUP, INC. FINANCIAL REPORT YEAR ENDED DECEMBER 31, 2001

CONTENTS	PAGE
REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON FINANCIAL STATEMENT AND SUPPLEMENTARY INFORMATION	1
STATEMENT OF FINANCIAL CONDITION	2
STATEMENT OF LOSS	3
STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY	4
STATEMENT OF CASH FLOWS	5
NOTES TO FINANCIAL STATEMENT	6-7
COMPUTATION OF REGULATORY NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION (SCHEDULE I)	8
COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION (SCHEDULE II)	9
INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION (SCHEDULE III)	10
AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5	11-12

#### MEHLER & GRUEN, P.C.

CERTIFIED PUBLIC ACCOUNTANTS
SUITE 803
1140 CONNECTICUT AVENUE, N.W.
WASHINGTON, D.C. 20036
(202) 293-9330

Fax: (202) 452-1973 Email: mgcpafirm@aol.com

#### INDEPENDENT AUDITORS' REPORT

Board of Directors Diversified Investments Group, Inc. Bethesda, MD

We have audited the accompanying statements of financial condition of Diversified Investments Group, Inc. (the Company) as of December 31, 2001 and related statements of loss, changes in stockholder's equity, and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Diversified Investments Group, Inc. as of December 31, 2001 and the results of its operations and its cash flows for the year then ended in conformity with generally accepted accounting principles.

Our audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained on pages 8-10 are presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Thehlu: Bluen, P.C.
Mehler & Gruen, P.C.

January 28, 2002

# DIVERSIFIED INVESTMENTS GROUP, INC. STATEMENT OF FINANCIAL CONDITION DECEMBER 31, 2001

#### ASSETS

Current Assets	
Cash	\$ 13,408
Total Current Assets	 13,408
TOTAL ASSETS	\$ 13,408
LIABILITIES AND EQUITY	
Current Liabilities	
Due to related entities (Note 3)	\$ 4,418
Total Liabilities	 4,418
Stockholder's Equity	
Common stock, \$0.01 par value, 100,000 shares authorized, 501 shares issued and	
outstanding	5
Paid-in capital	10,465
Retained earnings (deficit)	 (1,480)
Total Stockholder's Equity (Note 6)	 8,990
TOTAL LIABILITIES AND STOCKHOLDER'S	
EQUITY	\$ 13,408

The accompanying notes are an integral part of these financial statements.

# DIVERSIFIED INVESTMENTS GROUP, INC. STATEMENT OF LOSS FOR THE YEAR ENDED DECEMBER 31, 2001

#### Revenue

Due diligence (Note 3)	\$ 7,000
Interest income	 212
Total Revenue	 7,212
Expenses	
•	
Accounting (Note 3)	4,418
Filing fees	4,264
Consulting fees	<b>95</b> 5
Insurance	362
Miscellaneous	 94
Total Expenses	 10,093
NET LOSS	\$ (2,881)

The accompanying notes are an integral part of these financial statements.

#### DIVERSIFIED INVESTMENTS GROUP, INC. STATEMENT OF CHANGES IN STOCKHOLDER'S EQUITY FOR THE YEAR ENDED DECEMBER 31, 2001

	Common Stock	Paid-in Capital	Retained Earnings ( <u>Deficit)</u>	Total Stockholder's <u>Equity</u>
Beginning Balance, January 1, 2001	\$5	\$10,465	\$1,401	\$11,871
Net Loss For the Year Ended December 31, 2001			(2,881)	(2,881)
Ending Balance, December 31, 2001	<u>\$5</u>	\$10,465	<u>\$(1,480)</u>	<u>\$8,990</u>

## DIVERSIFIED INVESTMENTS GROUP, INC. STATEMENT OF CASH FLOWS DECEMBER 31, 2001

Cash flows from operating activities

Net (Loss)	\$ (2,881)
Adjustments to reconcile net loss to net cash provided by operating activities:	
Increase due to related entities	4,418
Total adjustments	4,418
Net cash provided by operating activities	1,537
Net increase in cash	1,537
Cash, beginning of year	11,871
Cash, end of year	\$ 13,408

## DIVERSIFIED INVESTMENTS GROUP, INC. NOTES TO FINANCIAL STATEMENT DECEMBER 31, 2001

#### 1. NATURE OF BUSINESS

Diversified Investment Group, Inc. (the Company) was incorporated in the District of Columbia on March 3, 1987. The Company primarily arranges the private placement of limited partnership interests to other broker dealers in exchange for commissions and due diligence fees. It does not maintain customer accounts or handle securities. The Company has registered as a broker-dealer with the Securities and Exchange Commission and has been accepted as a member of the National Association of Securities Dealers, Inc. As of December 31, 2001, the Company has registered to do business in the following states/jurisdictions: California, Illinois, Michigan, Massachusetts, Maryland, New Jersey, New York, Oregon, Pennsylvania, South Carolina, Virginia and the District of Columbia.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### 3. RELATED PARTY TRANSACTIONS

The Company maintains a management service agreement with Diversified Investment Services, LLC (DIS) of which Mr. Barry Haase is a 50% member. The agreement provides for payment of all expenses of Diversified Investments Group, Inc., with exception of income taxes, if any, by DIS. In consideration for the payment by DIS of the Company's share of certain expenses, the Company has agreed to pay a management fee equal to 95% of its income. The Company is under no obligation to pay such fee if such payment would reduce net capital below the amount required by the SEC or any applicable state Securities Commission. This agreement had an initial term through December 31, 2000 and will continue year to year unless terminated by either party. During 2001, DIS paid accounting fees of \$4,418 on behalf of the Company.

During 2001, the Company received due diligence fees of \$7,000 from Resort Communities, LLC, hereafter "Resorts". Mr. Barry Haase is a 68% owner of the managing member of Resorts. The managing member owns a 1% interest in Resorts.

### DIVERSIFIED INVESTMENTS GROUP, INC. NOTES TO FINANCIAL STATEMENT (CONTINUED)

#### 4. INCOME TAXES

The Company with the consent by its shareholder has elected to be treated as an "S" Corporation under Subchapter S of the Internal Revenue Code and its shareholder includes his respective share of taxable income or loss of the Company in his individual tax return. As a result, income taxes are not imposed on the Company.

#### 5. CONCENTRATION OF CREDIT RISK

The Company primarily arranges the private placement of limited partnership interest and limited liability company units in exchange for commissions and due diligence fee. Receivables arising from private placements are not collateralized.

#### 6. NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1) which requires the maintenance of minimum net capital, as defined, the greater of \$5,000 or 6-2/3% of aggregate indebtedness. This requirement has been met as of December 31, 2001. As of December 31, 2001, the Company had net capital (as defined) of \$8,990.

SUPPLEMENTARY INFORMATION

# DIVERSIFIED INVESTMENTS GROUP, INC. COMPUTATION OF REGULATORY NET CAPITAL UNDER RULE 15c3-1 OF THE SECURITIES AND EXCHANGE COMMISSION DECEMBER 31, 2001

#### SCHEDULE I

Total stockholder's equity	\$ 8,990
Deduct stockholder's equity not allowed for net capital	0
Total stockholder's equity qualified for net capital Liabilities subordinated to claims of general creditors	8,990
Adjusted net worth	8,990
Less non-liquid assets	0
Tentative Net Capital	8,990
Less reserves	0
Regulatory Net Capital	8,990
Minimum Net Capital Required	5,000
Excess Net Capital	\$ 3,990
Aggregate indebtedness	\$ 4,418
Ratio: Aggregate indebtedness to net capital	49.1%
RECONCILIATION WITH COMPANY'S COMPUTATION (included in of Form X-17 A-5 as of December 31, 2001)	Part IIA
Net Capital, as reported in Company's Part II (unaudited) FOCUS REPORT	\$13,408
Increase in other current liabilities	( 4,418)
Net Capital per above	<u>\$8,990</u>

# DIVERSIFIED INVESTMENTS GROUP, INC. COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2001

#### SCHEDULE II

The Company is exempt from the provisions of Rule 15c3-3 pursuant to Section (k)(2)(i) of such Rule, and the Company was in compliance with the conditions of the exemption at December 31, 2001.

No material difference exists in the computation of the reserve requirement above and as reported in the Company's (unaudited) FOCUS report.

# DIVERSIFIED INVESTMENTS GROUP, INC. INFORMATION RELATING TO POSSESSION OR CONTROL REQUIREMENTS UNDER RULE 15c3-3 OF THE SECURITIES AND EXCHANGE COMMISSION AS OF DECEMBER 31, 2001

#### SCHEDULE III

The Company is exempt from the provisions of Rule 15c3-3 pursuant to Section (k)(2)(i) of such Rule, and the Company was in compliance with the conditions of the exemption at December 31, 2001.

No material difference exists in the information relating to possession or control requirements above and as reported in the Company's (unaudited) FOCUS report.

#### MEHLER & GRUEN, P.C.

CERTIFIED PUBLIC ACCOUNTANTS

**SUITE 803** 

1140 CONNECTICUT AVENUE, N.W. WASHINGTON, D.C. 20036

(202) 293-9330

FAX: (202) 452-1973

INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL

STRUCTURE REQUIRED BY SEC RULE 17a-5

Board of Directors Diversified Investments Group, Inc. Bethesda, MD

In planning and performing our audit of the financial statements and supplementary information of Diversified Investments Group, Inc., (the Company) for the year ended December 31, 2001, we considered its internal control structure in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission (SEC), we have made a study of the practices and procedures including tests of compliance with such practices and procedures followed by the Company that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by Rule 17a-13 or in complying with the requirement for prompt payment for securities under Section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibilities are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

## INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL STRUCTURE REQUIRED BY SEC RULE 17a-5 (CONTINUED)

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operations may deteriorate. Our consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control structure components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving the internal control structure that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2001 to meet the SEC's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission, the National Association of Securities Dealers, Inc., and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 and should not be used for any other purpose.

Thehler & Gruen, P.C.

January 28, 2002